

Circle the words below that describe you well. Total the four columns to estimate your Insights Discovery colors.

Concise	Sensitive	enthusiastic	well-argued
structured	cooperative	engaging	firm
calculating	reflective	cheerful	challenging
cautious	harmonious	fun	decisive
consistent	stable	optimistic	assertive
correct	constant	mobile	daring
analytical	caring	friendly	driving
accurate	calm	impulsive	determined
tactful	loyal	persuasive	realistic
conventional	amenable	influencing	strong-willed
factual	reliable	outgoing	courageous
exact	accommodating	sociable	forceful
diplomatic	patient	convincing	purposeful
logical	steady	active	objective

COOL BLUE	EARTH GREEN	SUNSHINE YELLOW	FIERY RED
_____	_____	_____	_____